

# ISTMA – EUROPE

For the period ending  
**DECEMBER, 31<sup>st</sup>, 2007**

**Data provided by the members of:**



Czech Republic  
SVAZ NASTROJAREN



Finland  
The Federation of Finnish Technology  
Industries



Germany  
VDMA



Hungary  
Hungarian Tool Makers Association



Italy  
UCISAP



Latvia  
Lipra



Portugal  
CEFAMOL



Slovenia  
Slovenian Tool & Die Association



Spain  
FEAMM



Sweden  
Swedish Moulding and Press Tools  
Association



Switzerland  
Swissmem



Turkey  
International Mould Manufacturers  
Association



United Kingdom  
GTMA

**Results compiled by:**  
**ISTMA – Europe Secretariat**  
**March, 2008**

# BUSINESS CONDITIONS REPORT

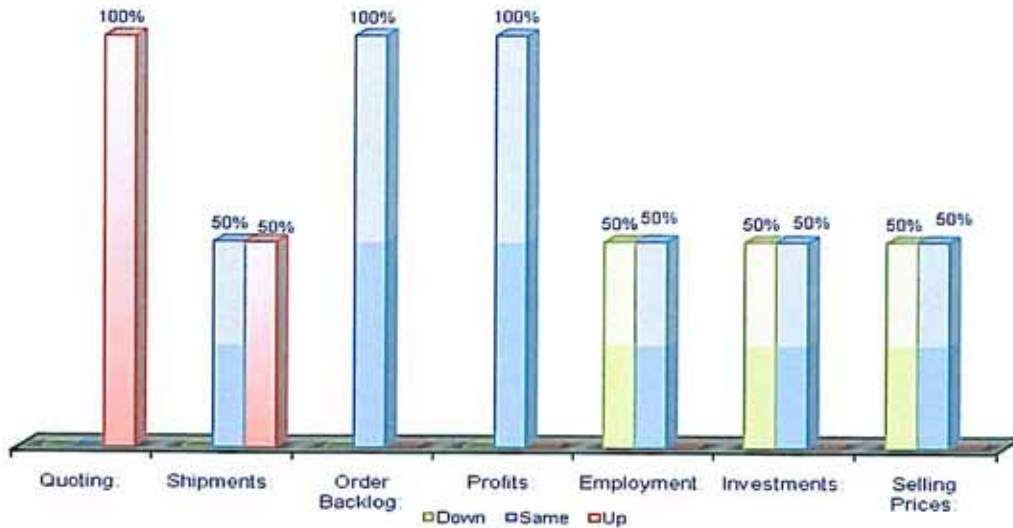
## CZECH REPUBLIC – MOULDMAKERS

(2 SURVEY RESPONSES)

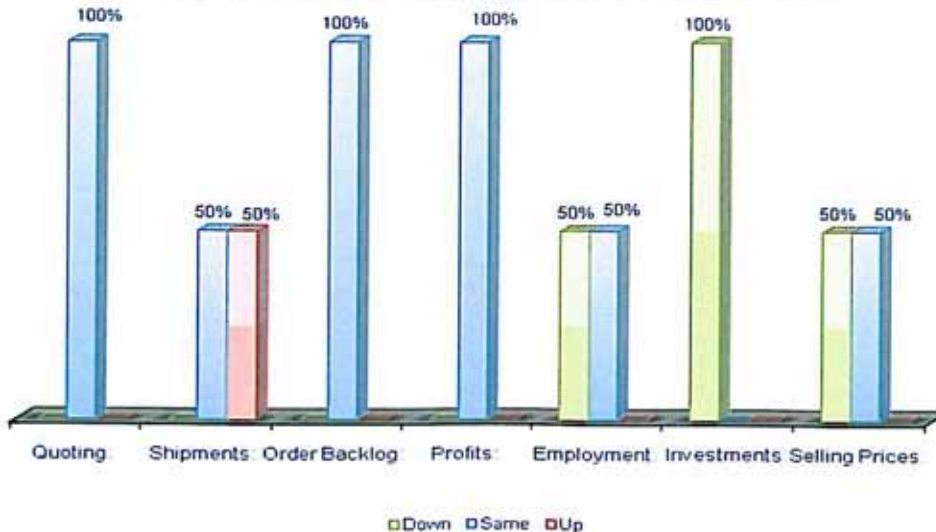
Average of Skilled Employees	130
Current Average Work Week Per Skilled Employee	37
Future Work Currently on Order Books (average):	8
Company Activity:	
Large > 10 Tones	50%
Small / Medium < 10 Tones	50%



**CURRENT BUSINESS CONDITIONS (Compared with last semester)**



**PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS**



# BUSINESS CONDITIONS REPORT

## CZECH REPUBLIC – DIEMAKERS

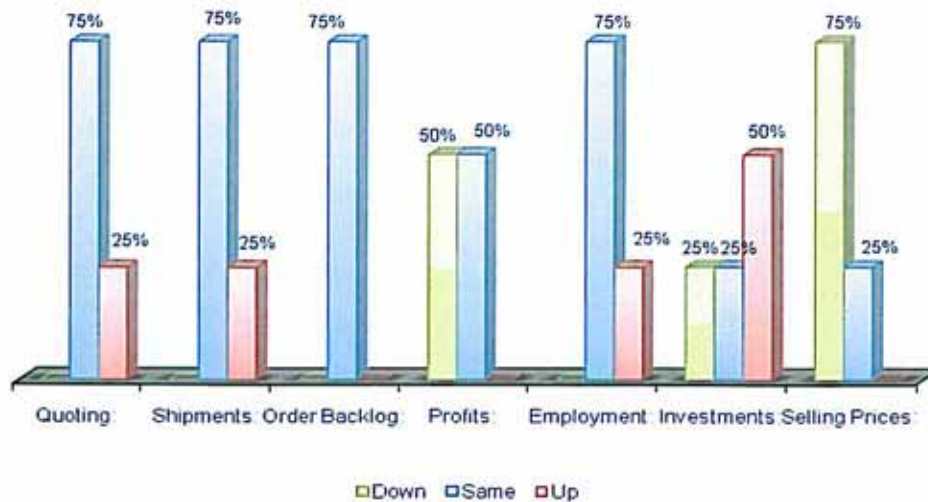
(4 SURVEY RESPONSES)

Average of Skilled Employees	75
Current Average Work Week Per Skilled Employee	42,5
Future Work Currently on Order Books (average):	11
Company Activity:	
Large > 10 Tones	75%
Small / Medium < 10 Tones	25%

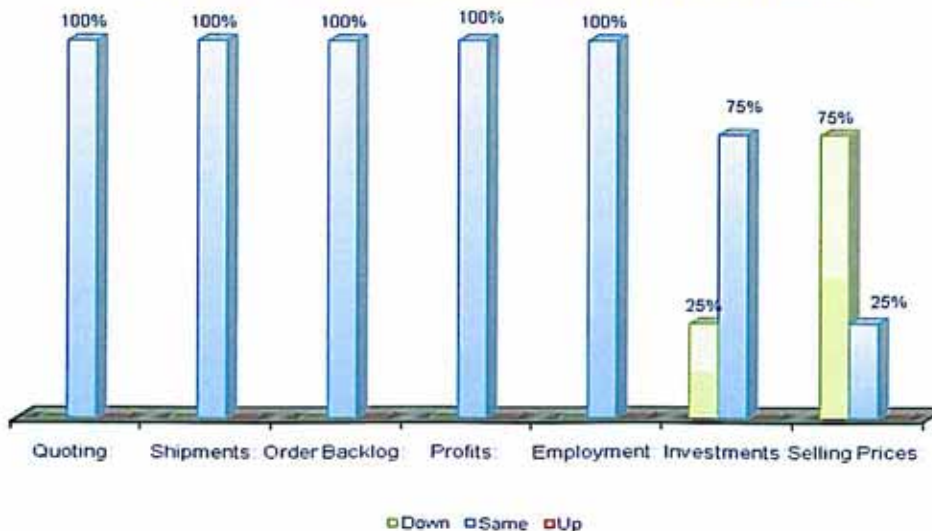
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



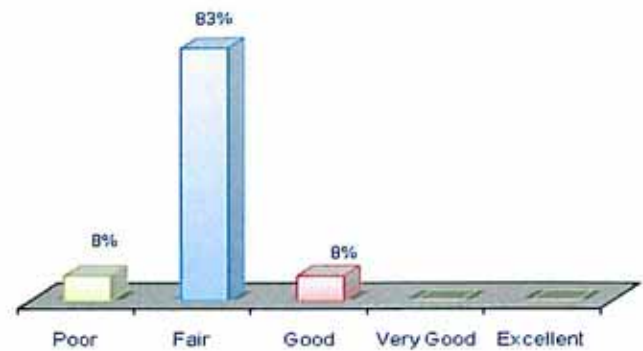
# BUSINESS CONDITIONS REPORT

## FINLAND – MOULDMAKERS

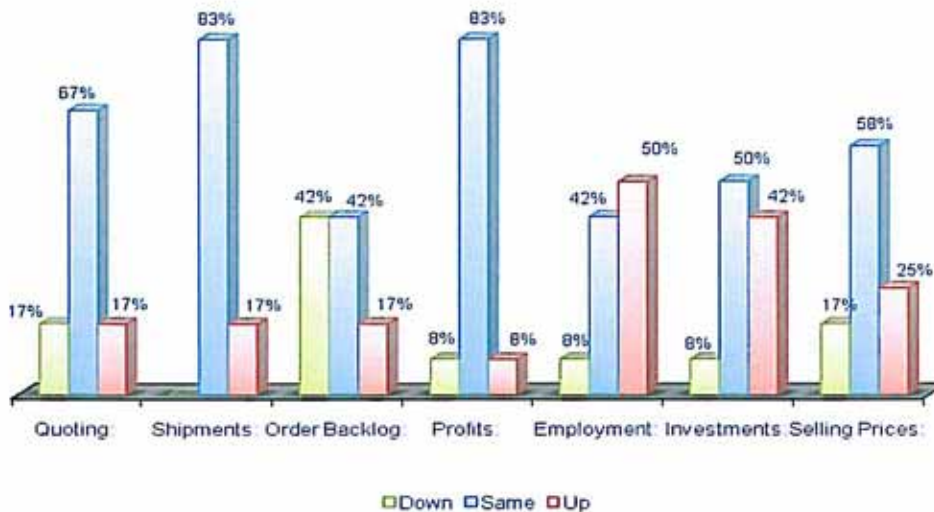
(12 SURVEY RESPONSES)

Average of Skilled Employees	34,6
Current Average Work Week Per Skilled Employee	40
Future Work Currently on Order Books (average):	-
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

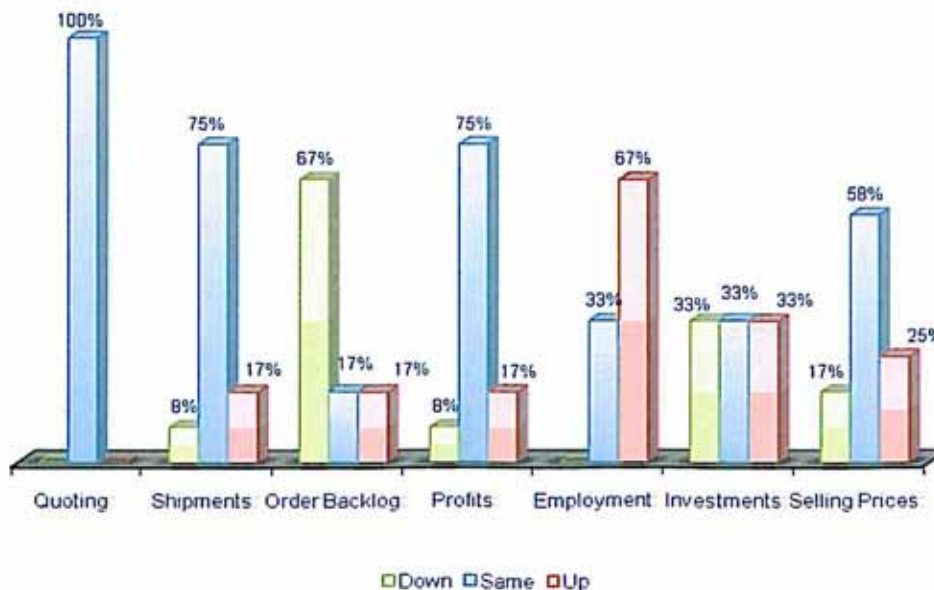
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## GERMANY – MOULDMAKERS

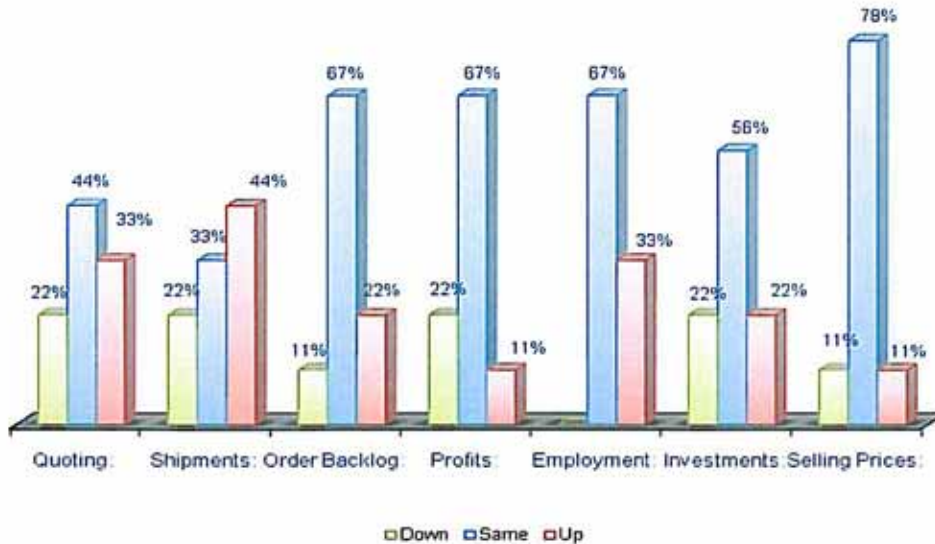
(9 SURVEY RESPONSES)

Average of Skilled Employees	176
Current Average Work Week Per Skilled Employee	40
Future Work Currently on Order Books (average):	11
Company Activity:	
Large > 10 Tones	33%
Small / Medium < 10 Tones	100%

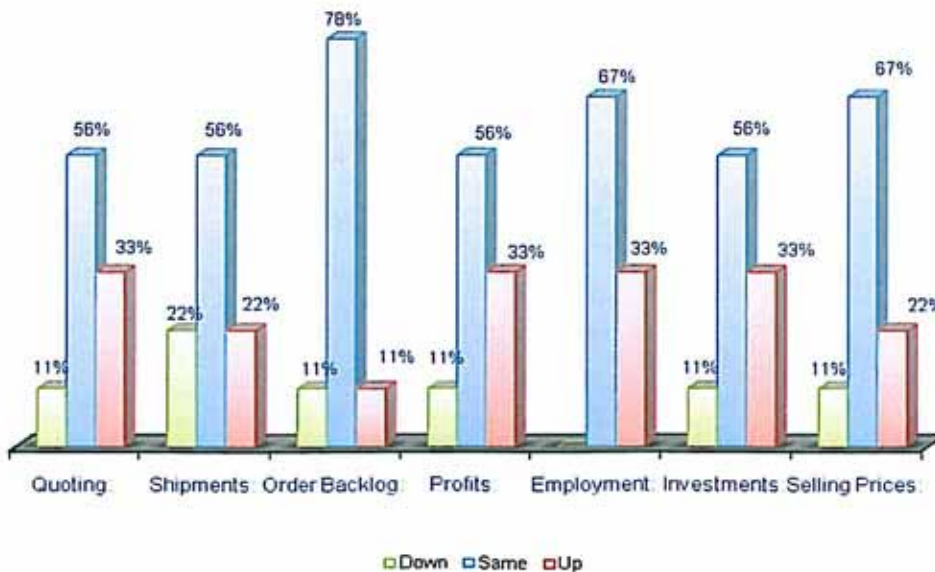
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## GERMANY – DIEMAKERS

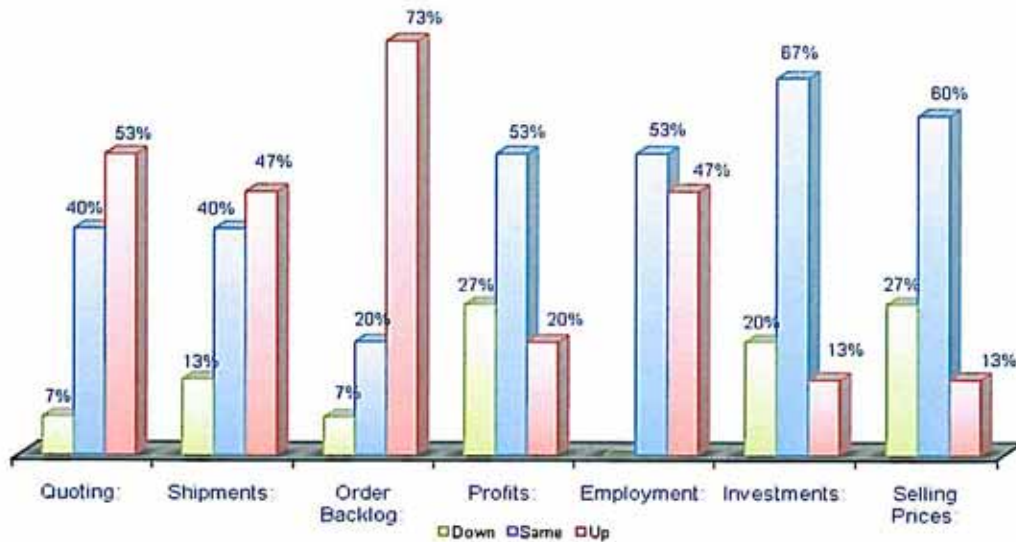
(15 SURVEY RESPONSES)

Average of Skilled Employees	110
Current Average Work Week Per Skilled Employee	40
Future Work Currently on Order Books (average):	21
Company Activity:	
Large > 10 Tones	47%
Small / Medium < 10 Tones	100%

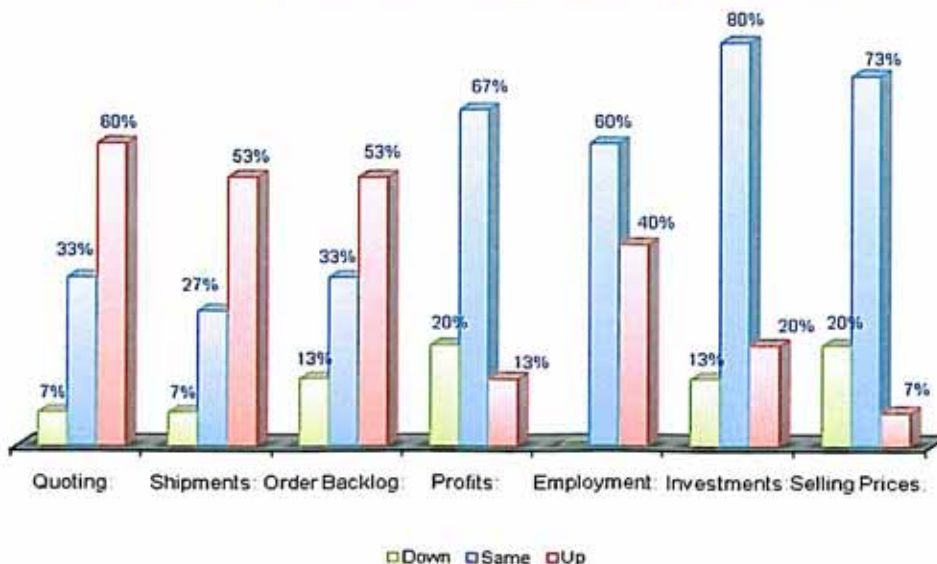
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## HUNGARY – MOULDMAKERS

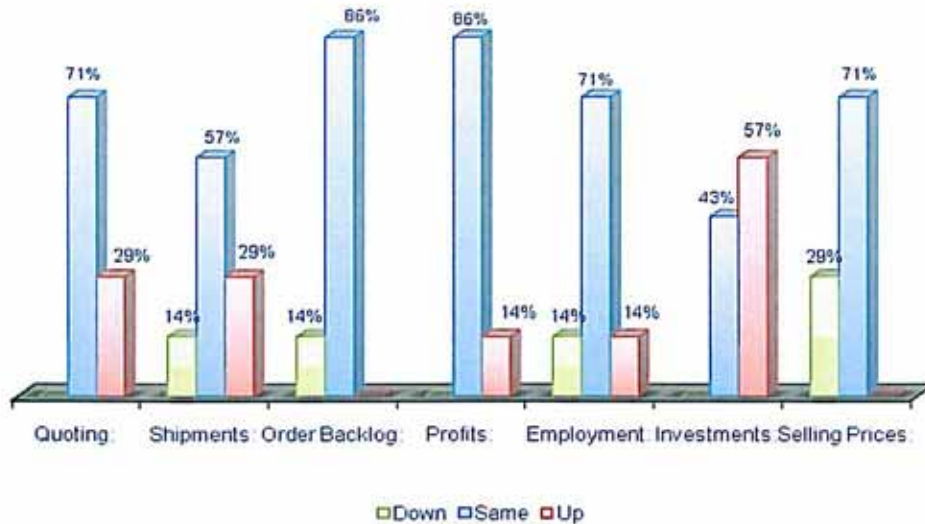
(7 SURVEY RESPONSES)

Average of Skilled Employees	20
Current Average Work Week Per Skilled Employee	47
Future Work Currently on Order Books (average):	5,2
Company Activity:	
Large > 10 Tones	14%
Small / Medium < 10 Tones	86%

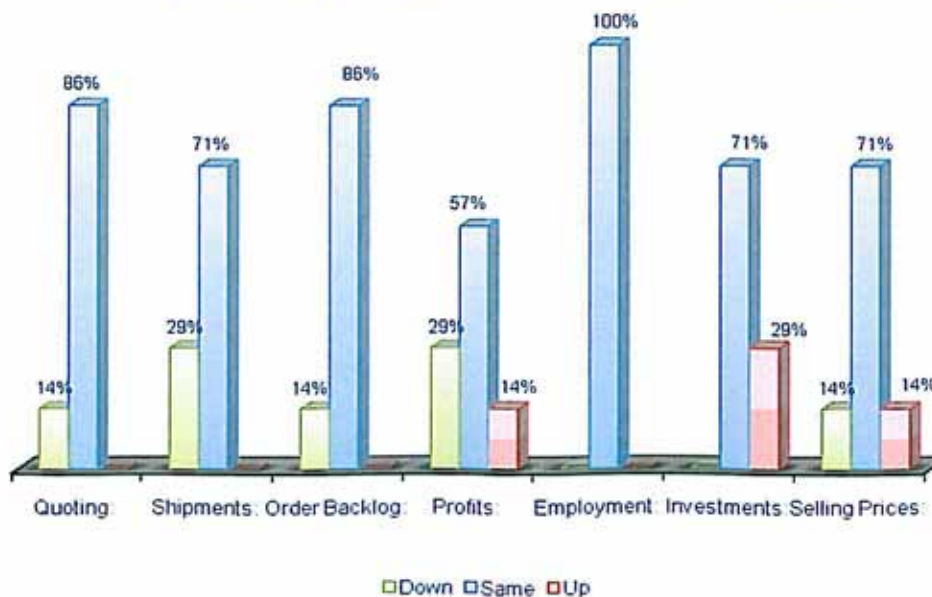
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## HUNGARY – DIEMAKERS

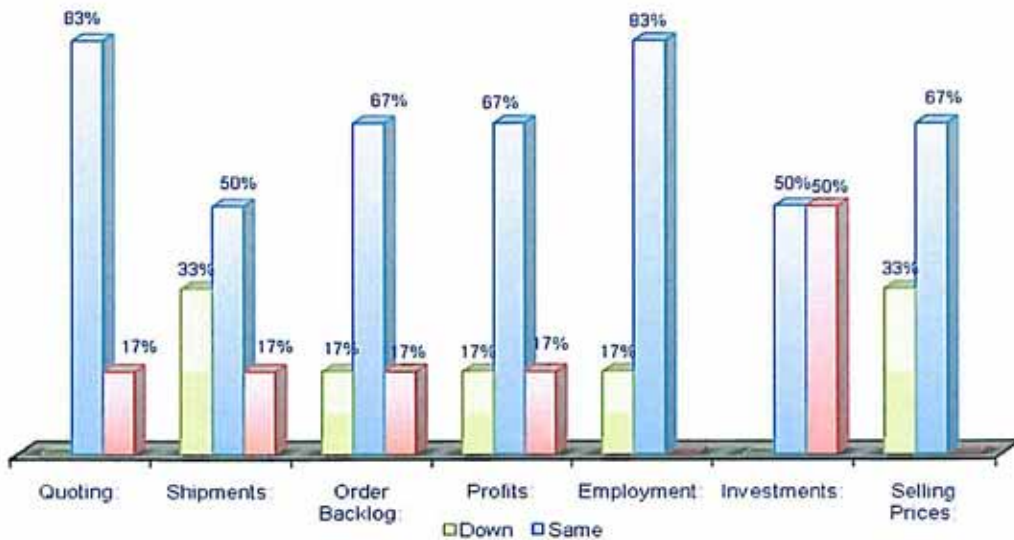
(6 SURVEY RESPONSES)

Average of Skilled Employees	7,5
Current Average Work Week Per Skilled Employee	45
Future Work Currently on Order Books (average):	10
Company Activity:	
Large > 10 Tones	17%
Small / Medium < 10 Tones	83%

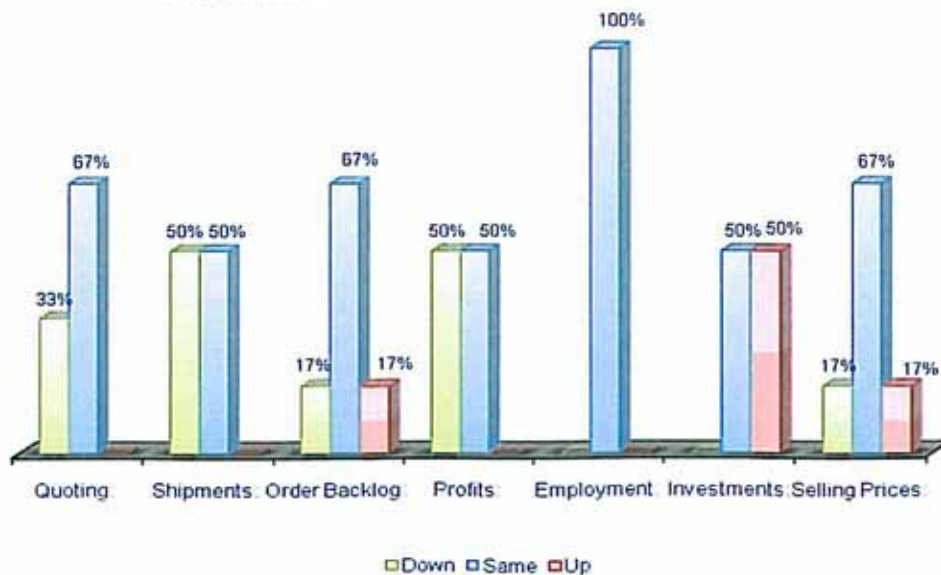
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## ITALY – MOULDMAKERS

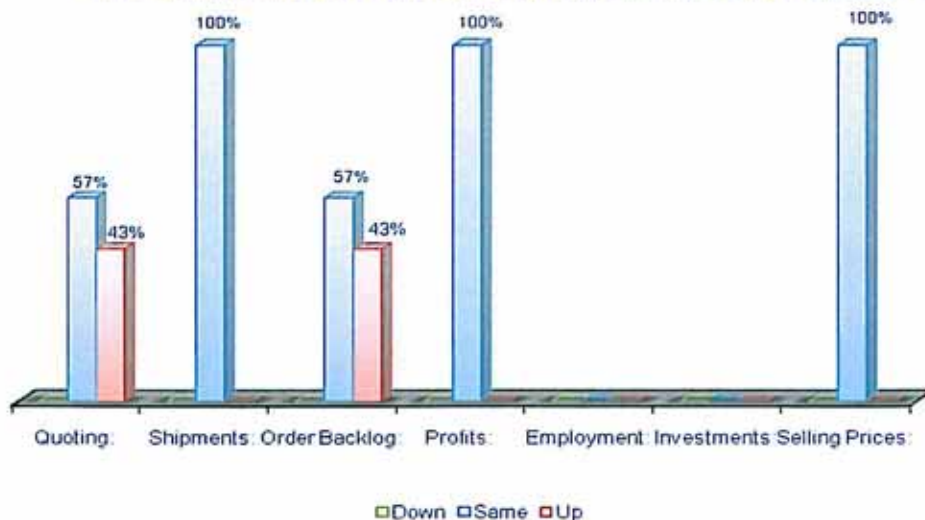
(7 SURVEY RESPONSES)

Average of Skilled Employees	16,3
Current Average Work Week Per Skilled Employee	41
Future Work Currently on Order Books (average):	9,5
Company Activity:	
Large > 10 Tones	43%
Small / Medium < 10 Tones	57%

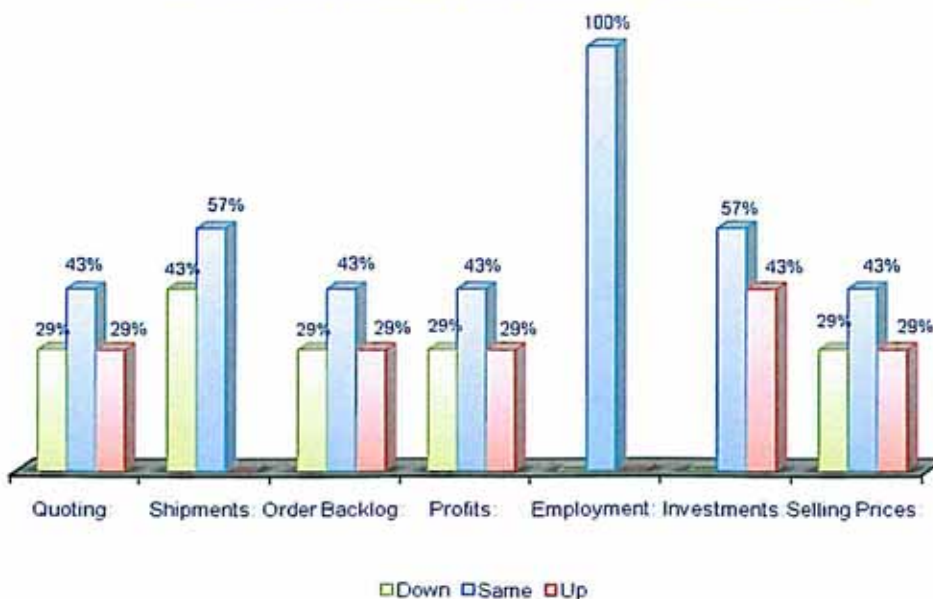
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## ITALY – DIEMAKERS

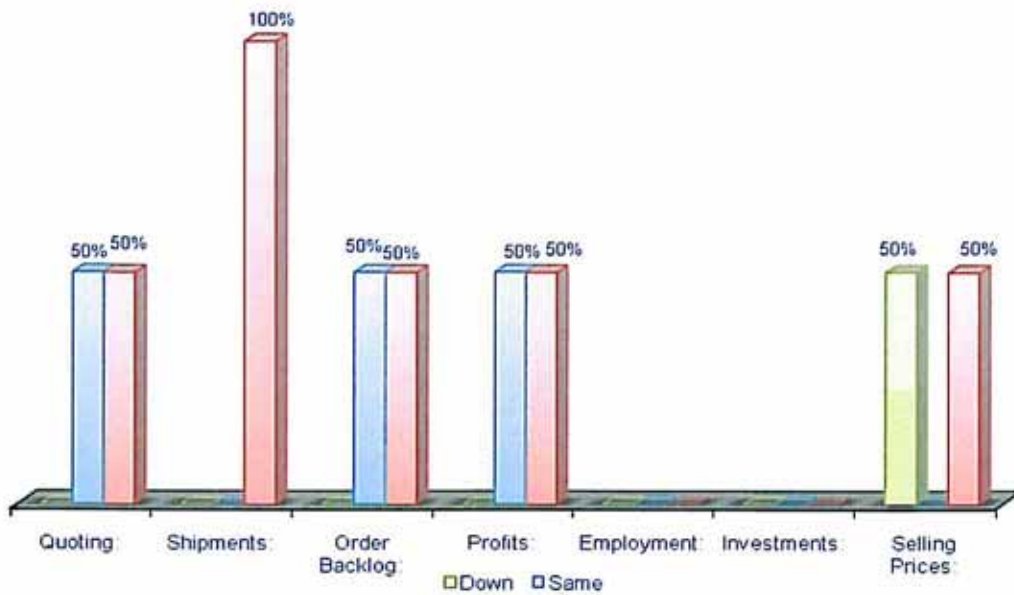
(4 SURVEY RESPONSES)

Average of Skilled Employees	36,3
Current Average Work Week Per Skilled Employee	44,5
Future Work Currently on Order Books (average):	22,5
Company Activity:	
Large > 10 Tones	50%
Small / Medium < 10 Tones	50%

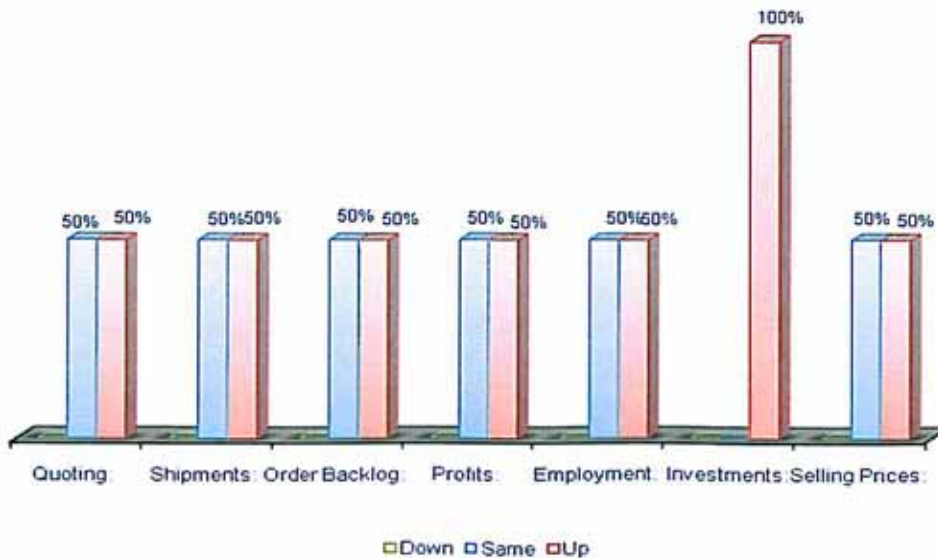
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



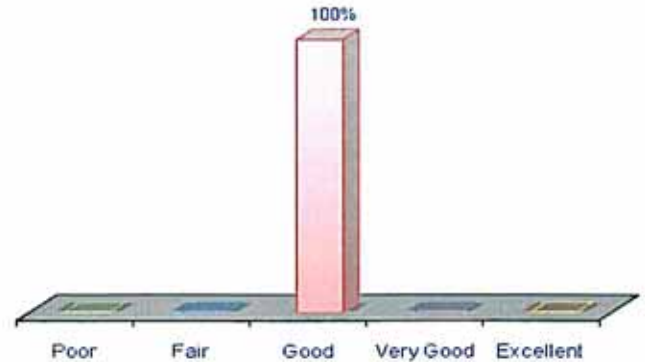
# BUSINESS CONDITIONS REPORT

## LATVIA – MOULDMAKERS

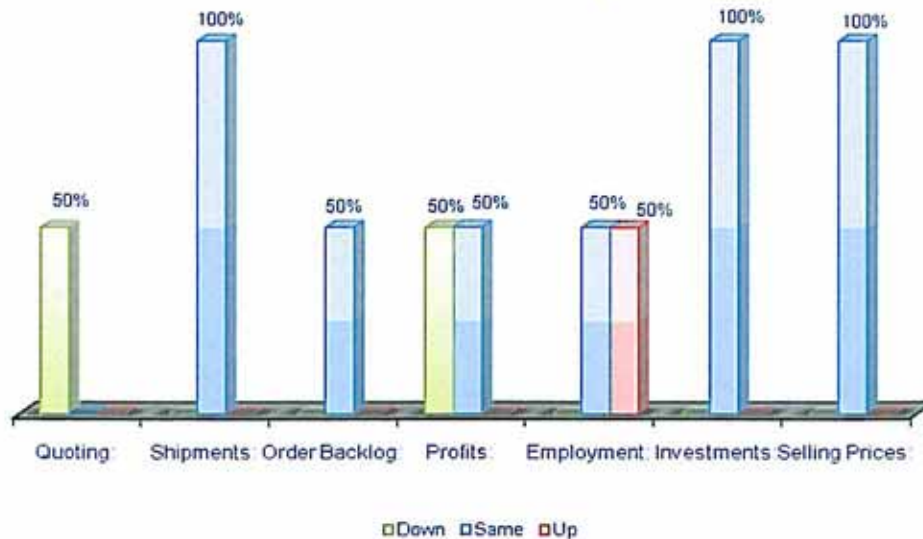
(2 SURVEY RESPONSES)

Average of Skilled Employees	35,5
Current Average Work Week Per Skilled Employee	44
Future Work Currently on Order Books (average):	
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

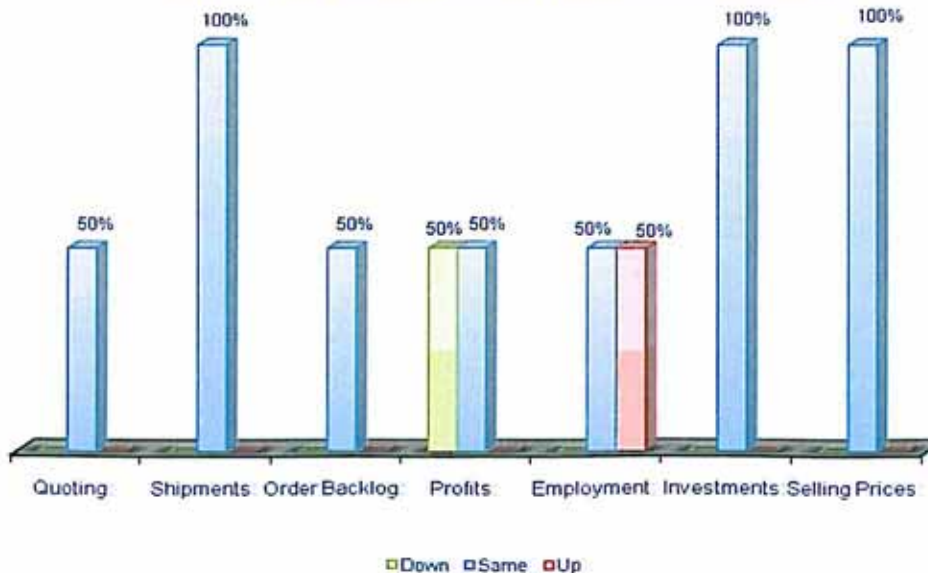
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## LATVIA – DIEMAKERS

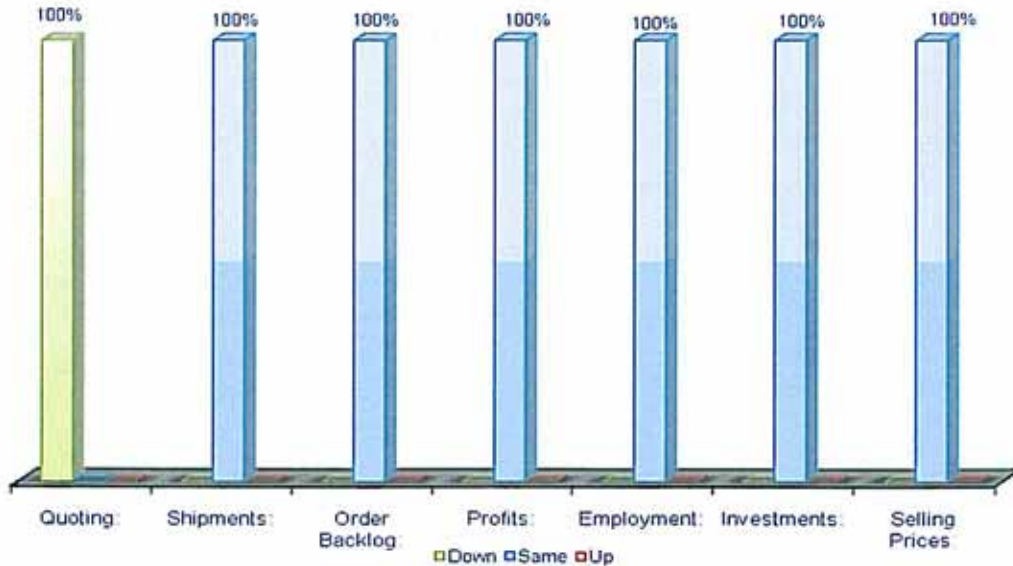
(3 SURVEY RESPONSES)

Average of Skilled Employees	33,3
Current Average Work Week Per Skilled Employee	40
Future Work Currently on Order Books (average):	
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

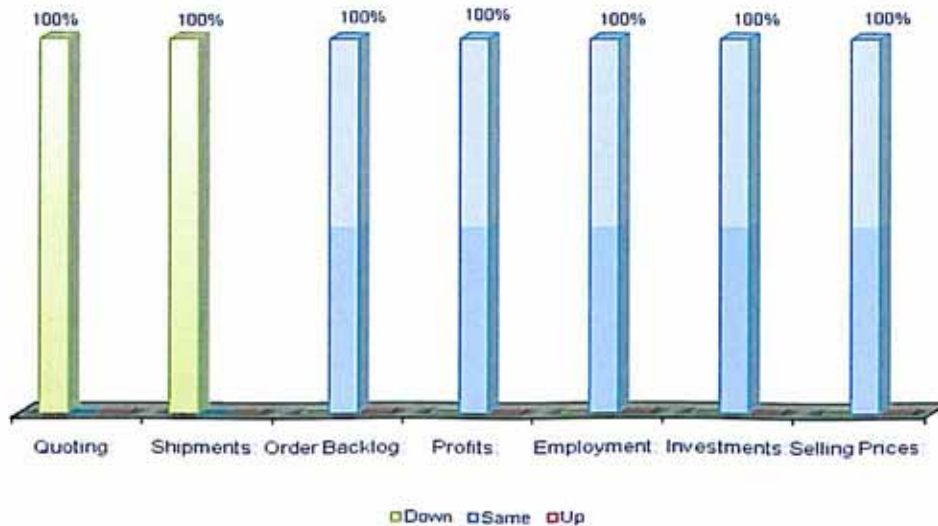
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## PORTUGAL – MOULDMAKERS

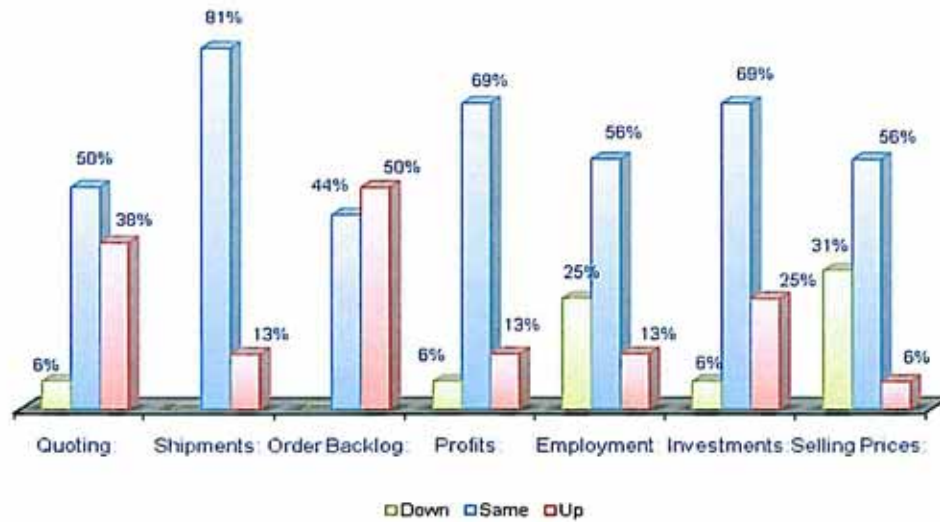
(16 SURVEY RESPONSES)

Average of Skilled Employees	70,8
Current Average Work Week Per Skilled Employee	38,6
Future Work Currently on Order Books (average):	11,3
Company Activity:	
Large > 10 Tones	38%
Small / Medium < 10 Tones	81%

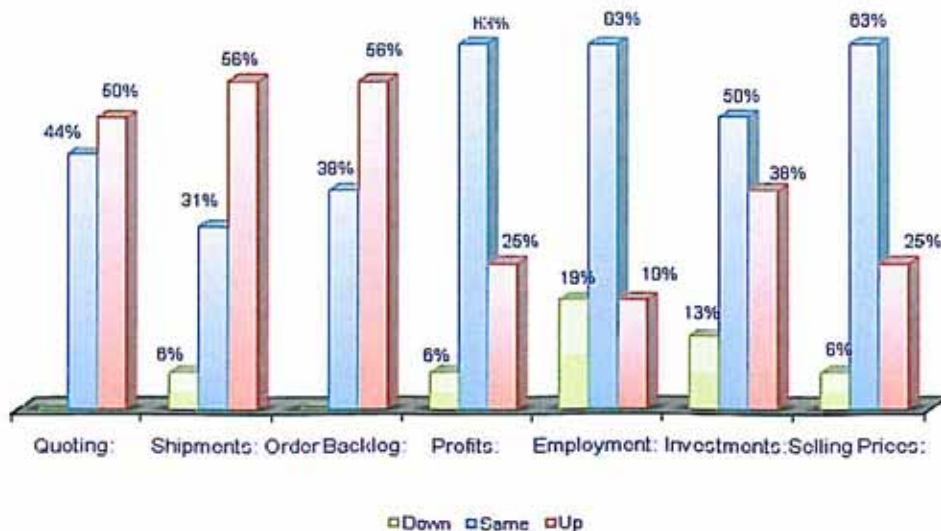
### CURRENT BUSINESS CONDITIONS



### CURRENT BUSINESS CONDITIONS (Compared with last semester)



### PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## SLOVENIA – MOULDMAKERS

(10 SURVEY RESPONSES)

### Average of Skilled Employees

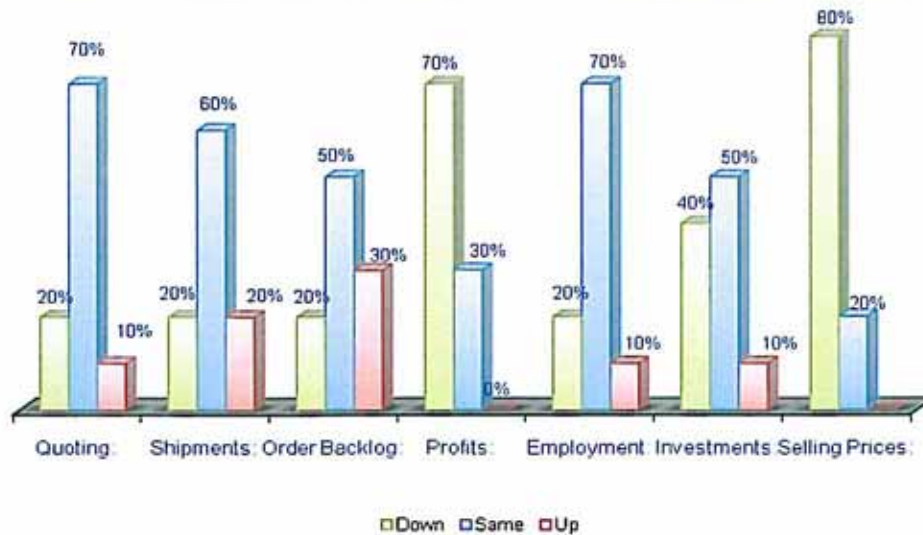
Current Average Work Week Per Skilled Employee 41,5

Future Work Currently on Order Books (average): 11

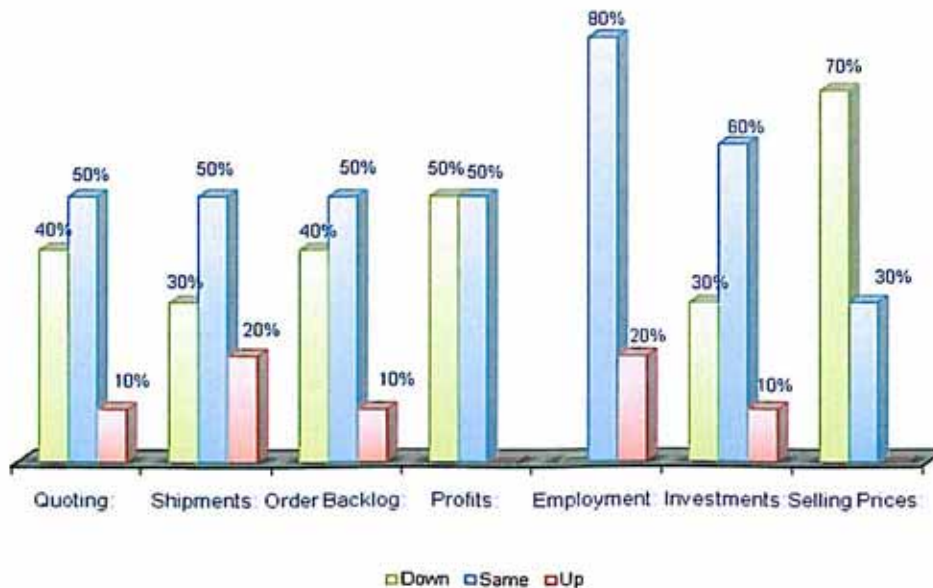
### Company Activity:

Large > 10 Tones	%
Small / Medium < 10 Tones	100%

### CURRENT BUSINESS CONDITIONS (Compared with last semester)



### PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



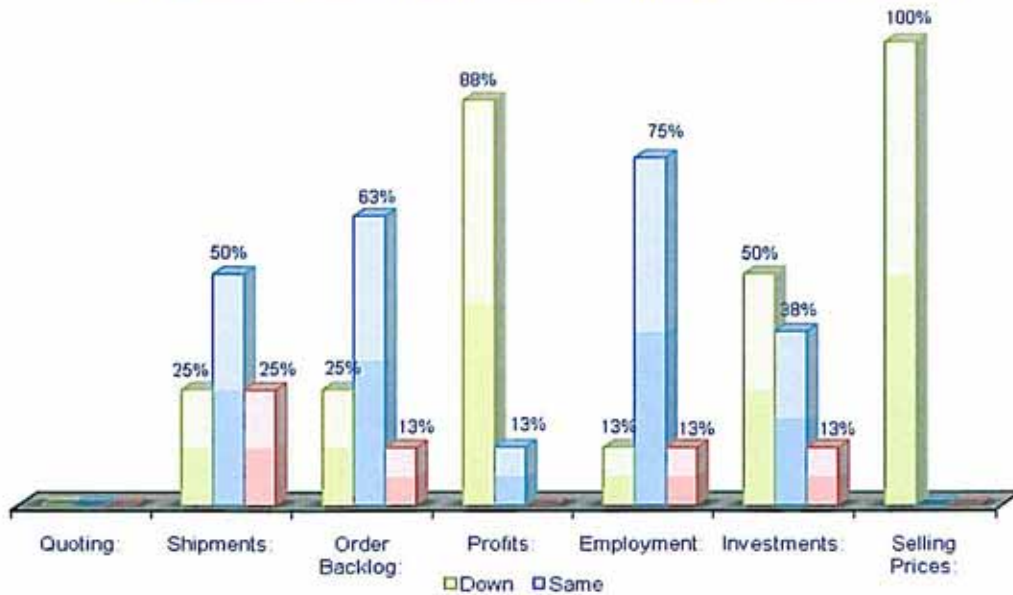
# BUSINESS CONDITIONS REPORT

## SLOVENIA – DIEMAKERS

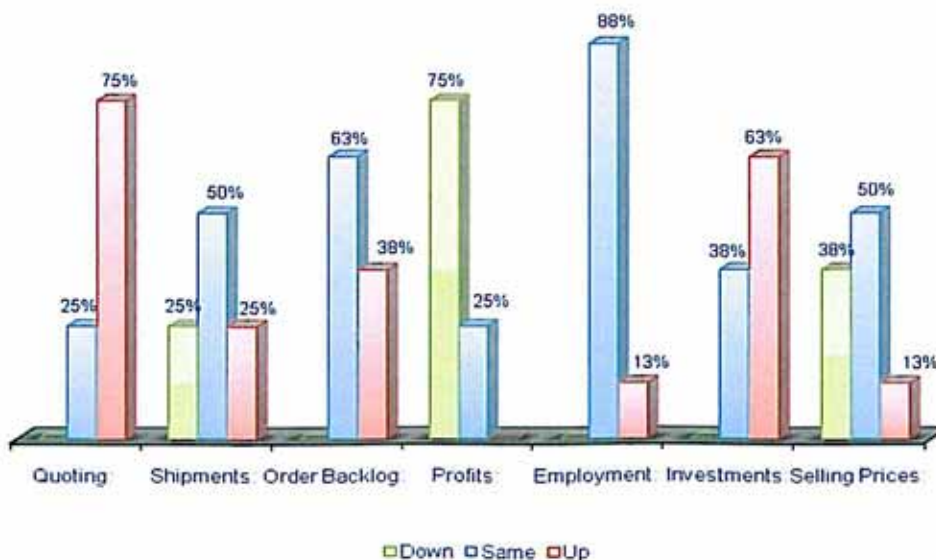
(8 SURVEY RESPONSES)

Average of Skilled Employes	87,5
Current Average Work Week Per Skilled Employee	40
Future Work Currently on Order Books (average):	16
Company Activity:	
Large > 10 Tones	38%
Small / Medium < 10 Tones	63%

CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## SPAIN – MOULDMAKERS

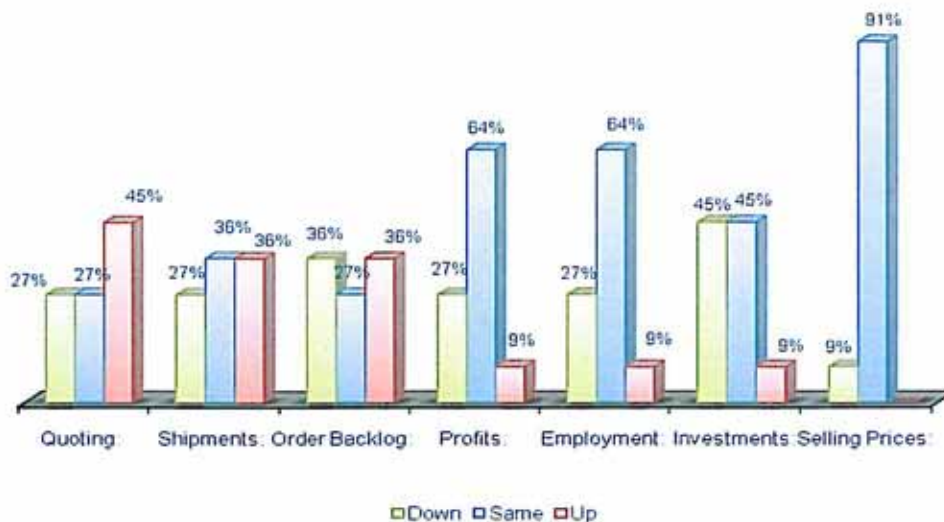
(11 SURVEY RESPONSES)

Average of Skilled Employees	25,7
Current Average Work Week Per Skilled Employee	43,5
Future Work Currently on Order Books (average):	7
Company Activity:	
Large > 10 Tones	18%
Small / Medium < 10 Tones	100%

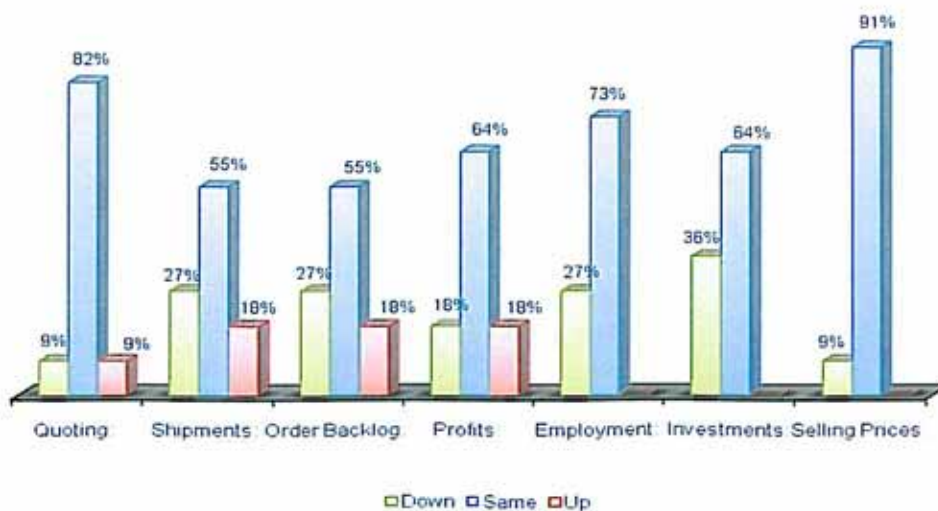
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



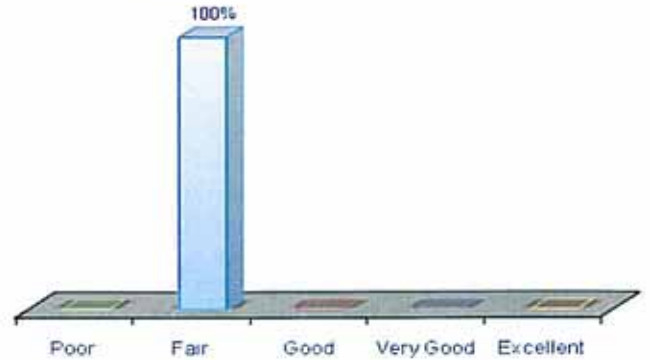
# BUSINESS CONDITIONS REPORT

## SPAIN – DIEMAKERS

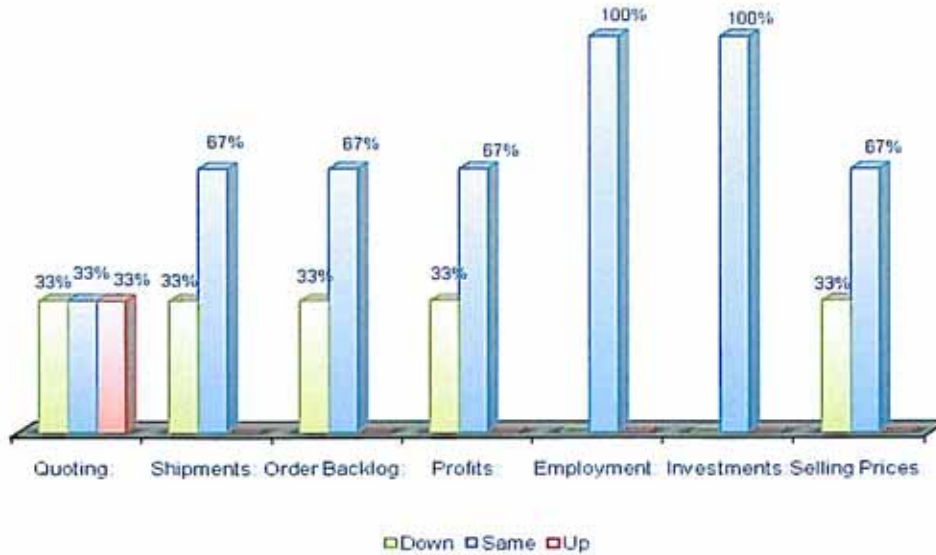
(3 SURVEY RESPONSES)

Average of Skilled Employees	29
Current Average Work Week Per Skilled Employee	33,7
Future Work Currently on Order Books (average):	6
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

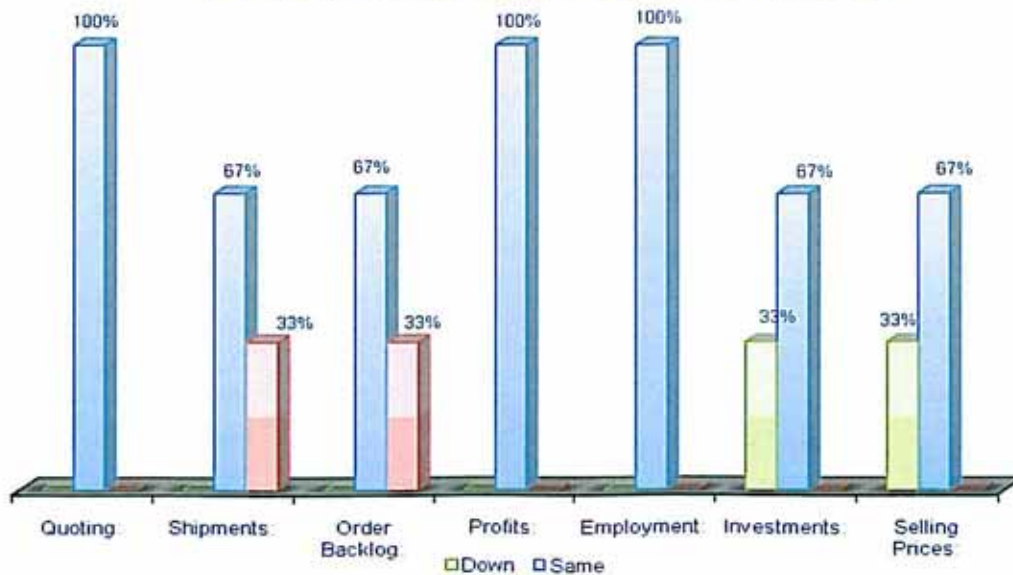
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## SWEDEN – MOULDMAKERS

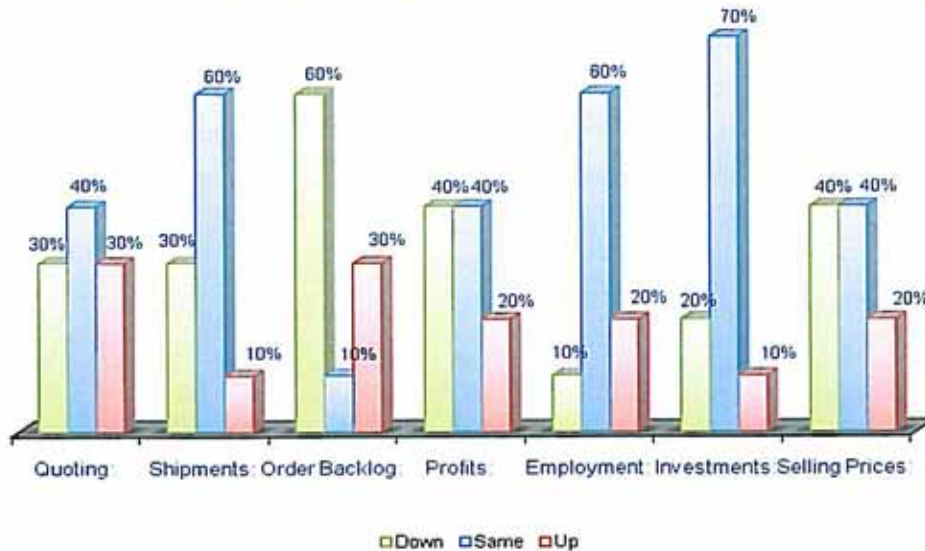
(10 SURVEY RESPONSES)

Average of Skilled Employees	12,1
Current Average Work Week Per Skilled Employee	41,6
Future Work Currently on Order Books (average):	8
Company Activity:	
Large > 10 Tones	30%
Small / Medium < 10 Tones	%

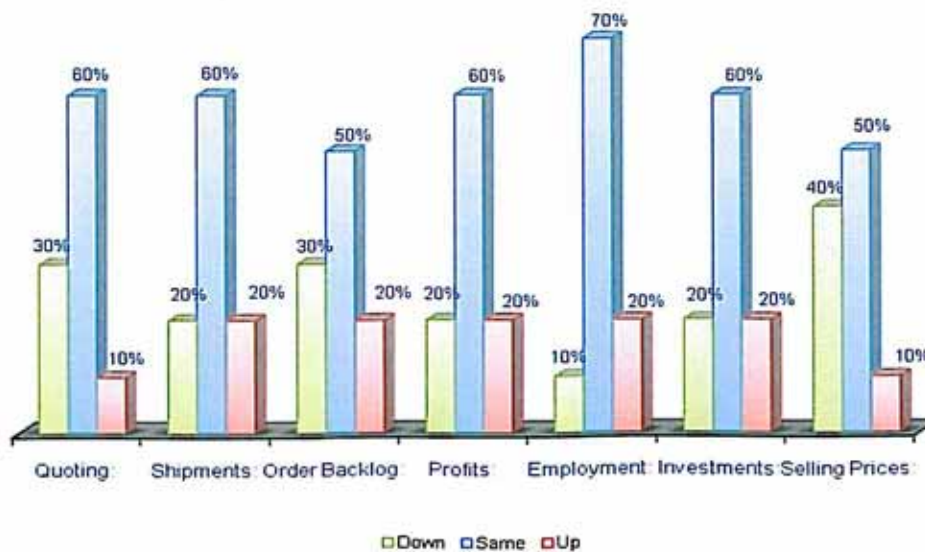
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## SWEDEN –DIEMAKERS

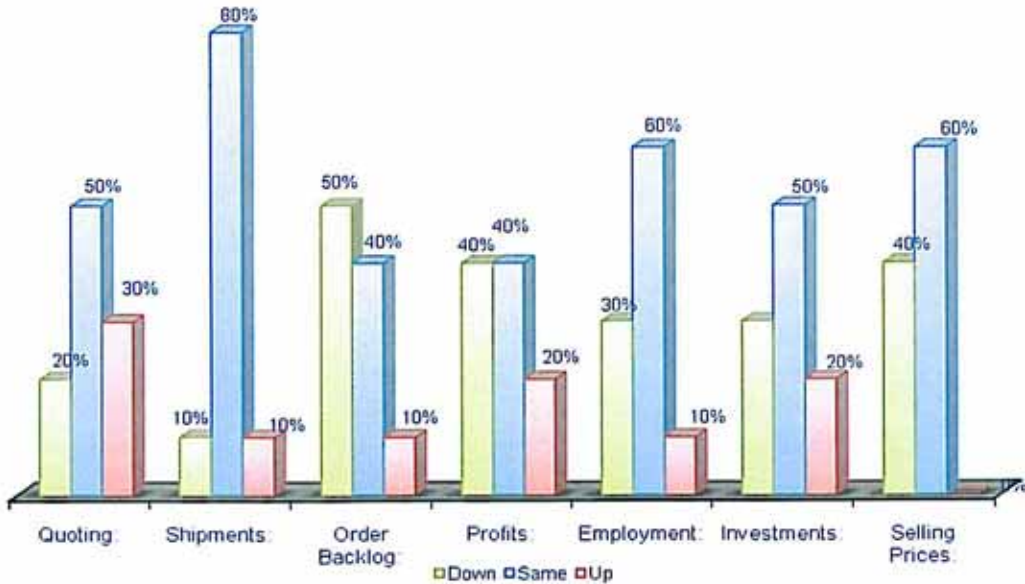
(10 SURVEY RESPONSES)

Average of Skilled Employees	8,7
Current Average Work Week Per Skilled Employee	13,4
Future Work Currently on Order Books (average):	39,2
Company Activity:	
Large > 10 Tones	30%
Small / Medium < 10 Tones	70%

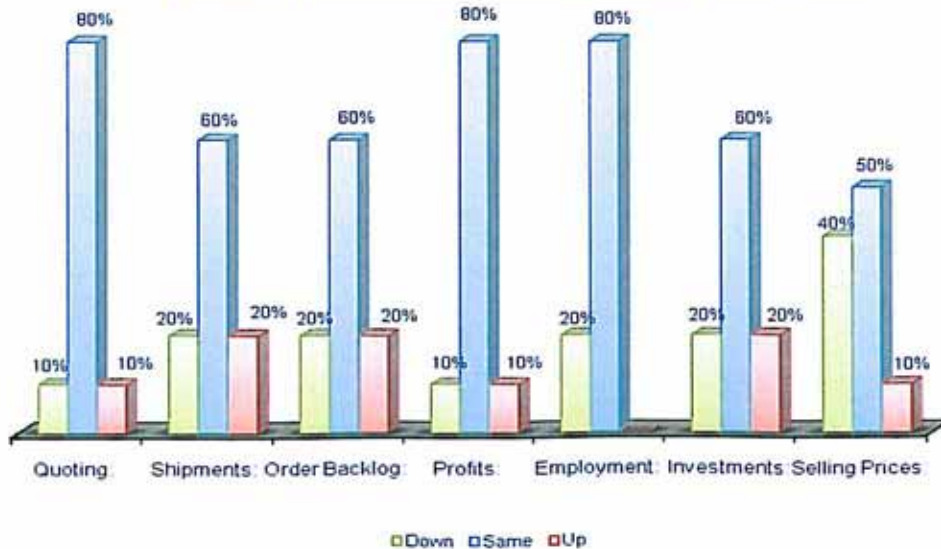
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## SWITZERLAND – MOULDMAKERS

(7 SURVEY RESPONSES)

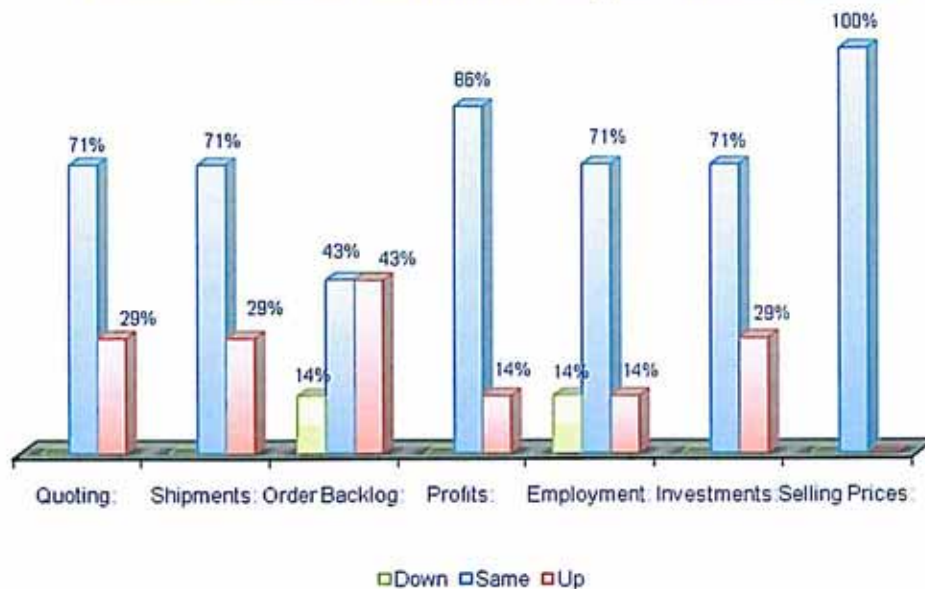
Average of Skilled Employees	92,6
Current Average Work Week Per Skilled Employee	41,3
Future Work Currently on Order Books (average):	15,5
Company Activity:	

Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

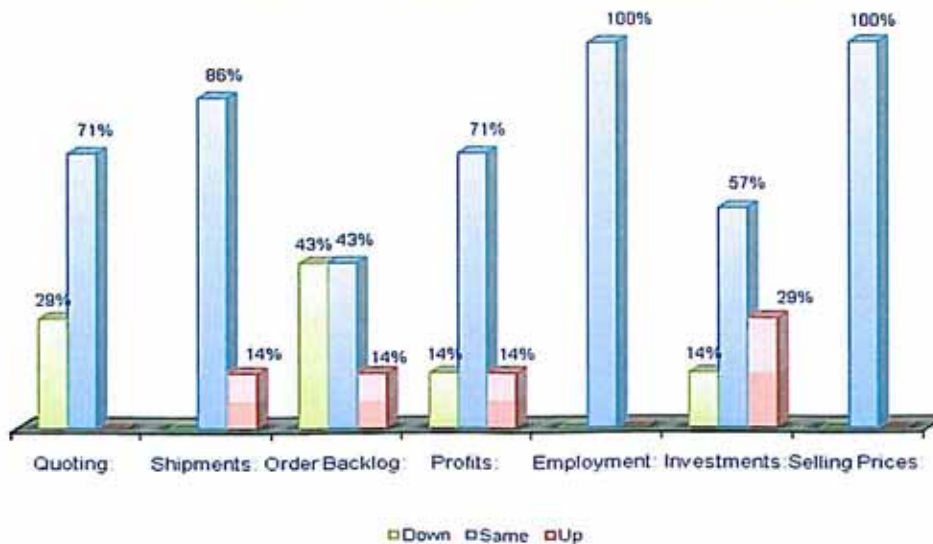
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## SWITZERLAND – DIEMAKERS

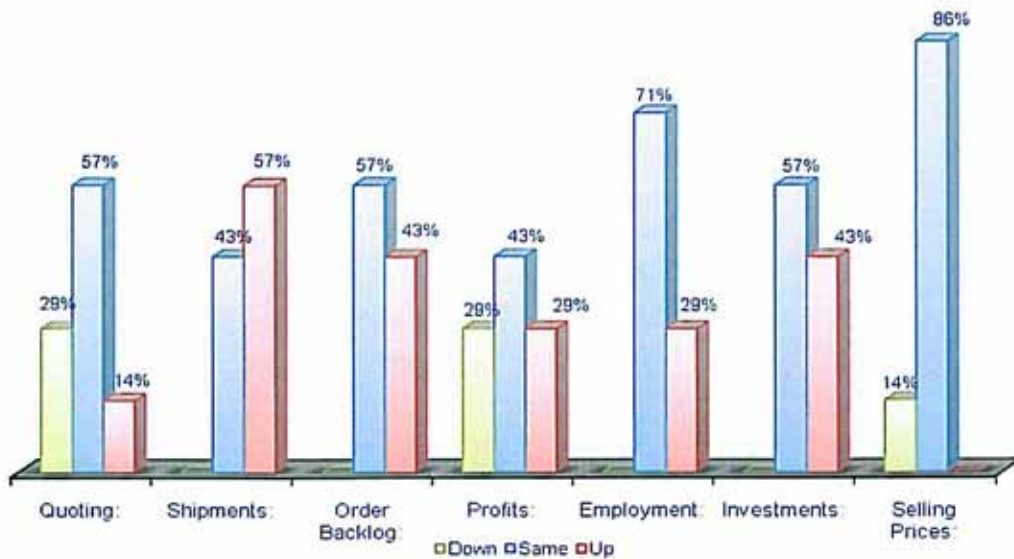
(7 SURVEY RESPONSES)

Average of Skilled Employees	85,6
Current Average Work Week Per Skilled Employee	40,8
Future Work Currently on Order Books (average):	21,2
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

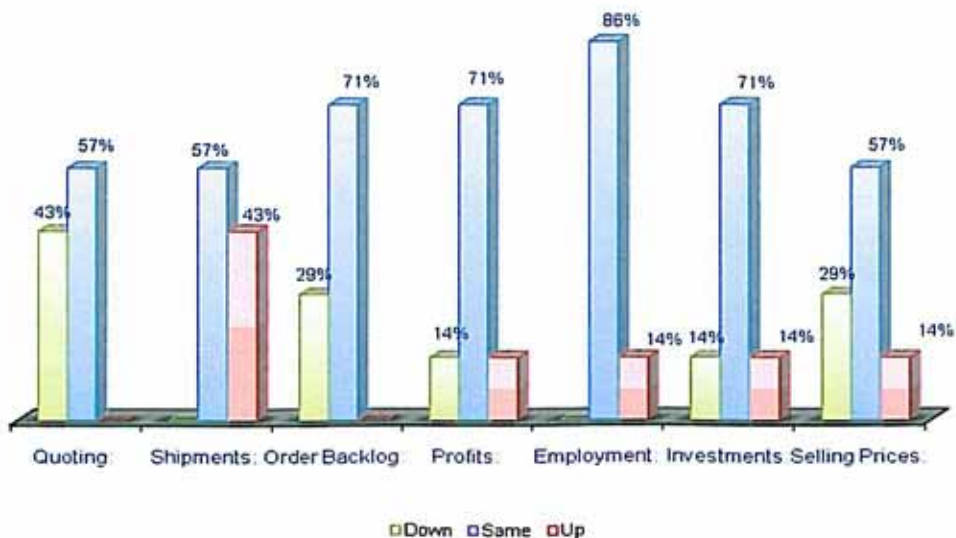
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## TURKEY – MOULDMAKERS

(13 SURVEY RESPONSES)

Average of Skilled Employees	37,2
Current Average Work Week Per Skilled Employee	45
Future Work Currently on Order Books (average):	8
Company Activity:	
Large > 10 Tones	38%
Small / Medium < 10 Tones	62%

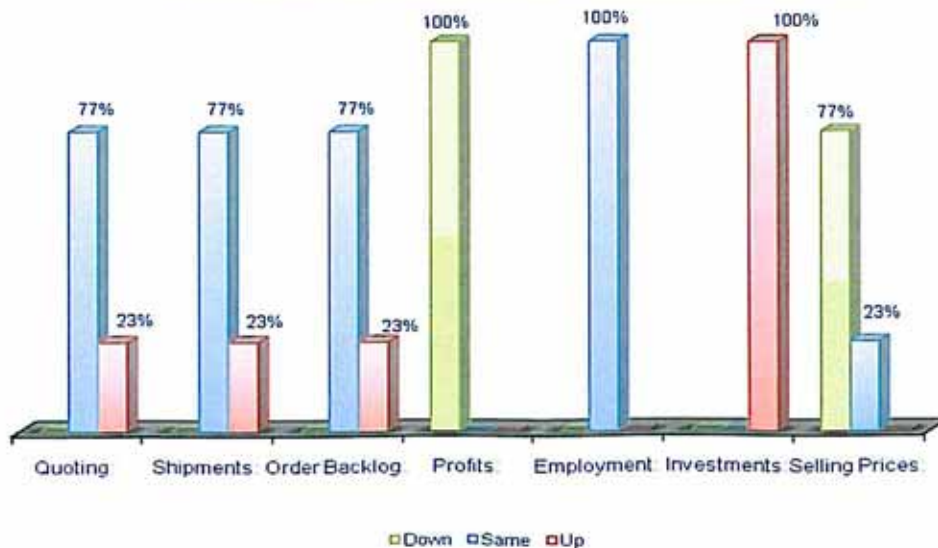
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



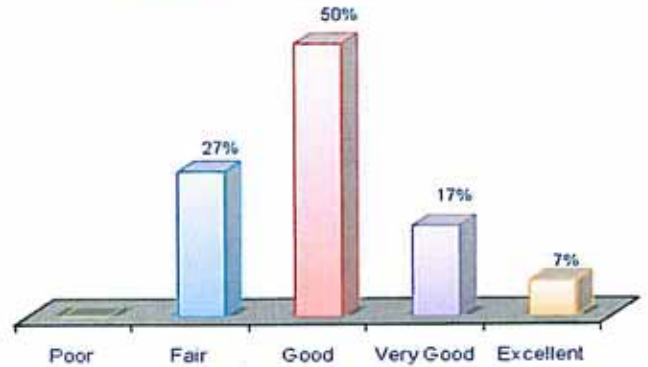
# BUSINESS CONDITIONS REPORT

## TURKEY – DIEMAKERS

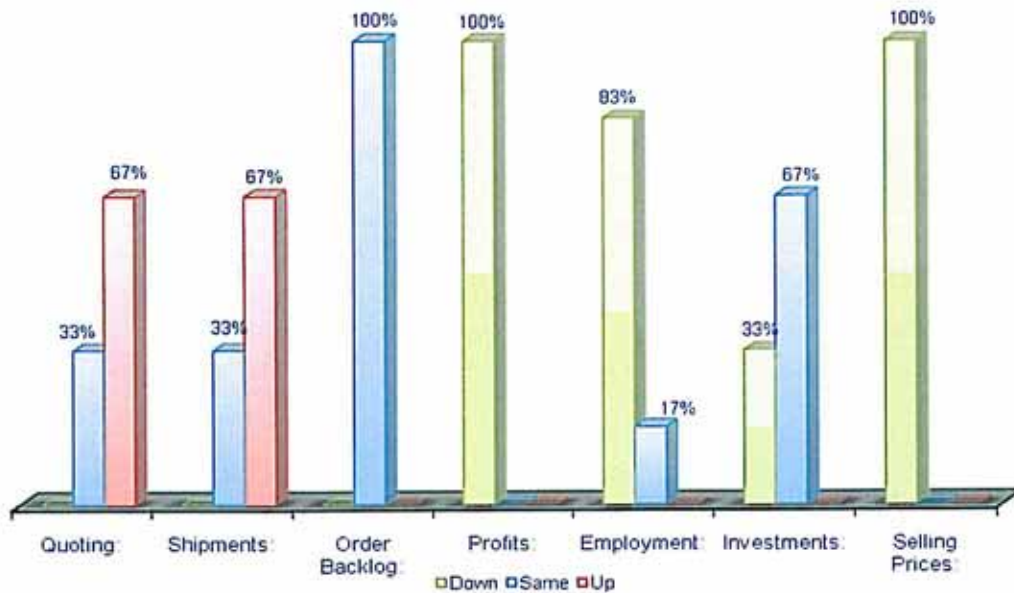
(30 SURVEY RESPONSES)

Average of Skilled Employees	47,3
Current Average Work Week Per Skilled Employee	45
Future Work Currently on Order Books (average):	8
Company Activity:	
Large > 10 Tones	67%
Small / Medium < 10 Tones	33%

CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## UNITED KINGDOM – MOULDMAKERS

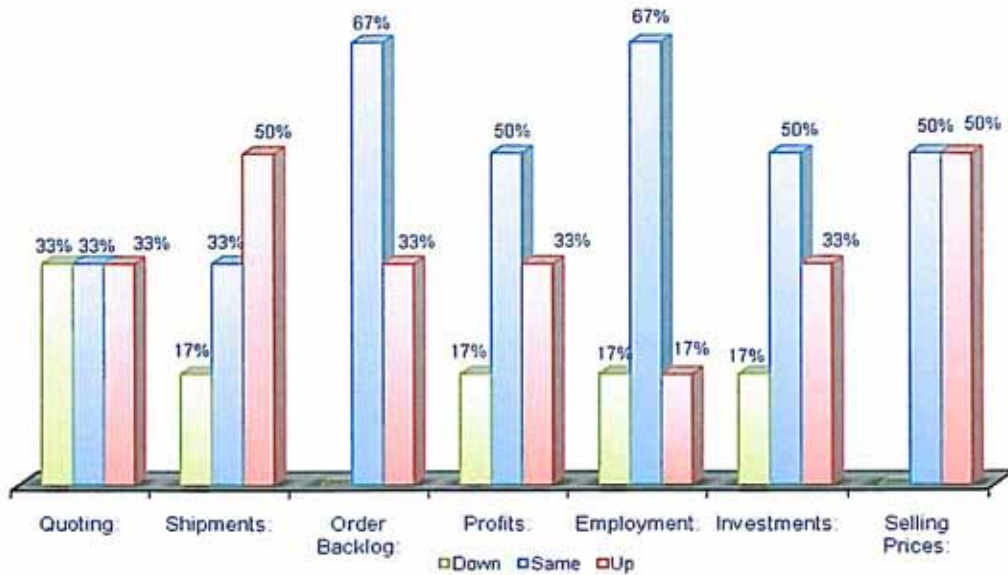
(6 SURVEY RESPONSES)

Average of Skilled Employees	20
Current Average Work Week Per Skilled Employee	39,4
Future Work Currently on Order Books (average):	9,8
Company Activity:	
Large > 10 Tones	0%
Small / Medium < 10 Tones	100%

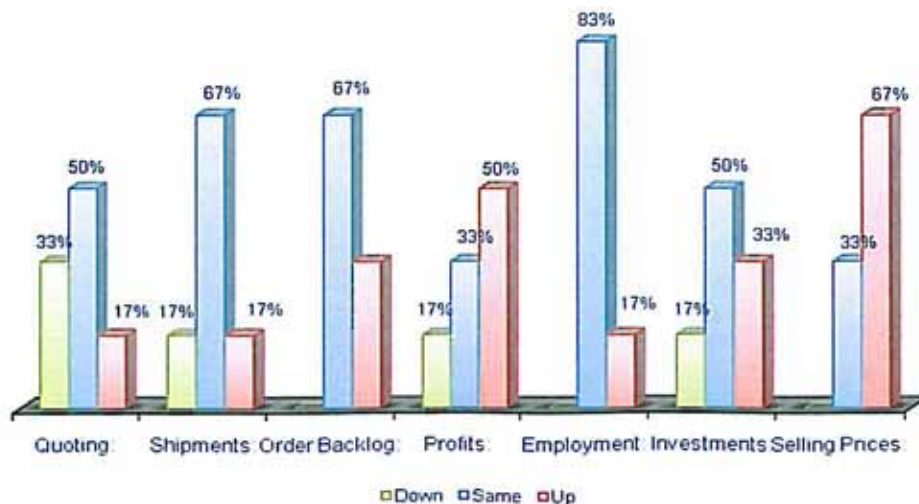
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## UNITED KINGDOM – DIEMAKERS

(5 SURVEY RESPONSES)

Average of Skilled Employees	12
Current Average Work Week Per Skilled Employee	42,3
Future Work Currently on Order Books (average):	7,2
Company Activity:	
Large > 10 Tones	40%
Small / Medium < 10 Tones	100%

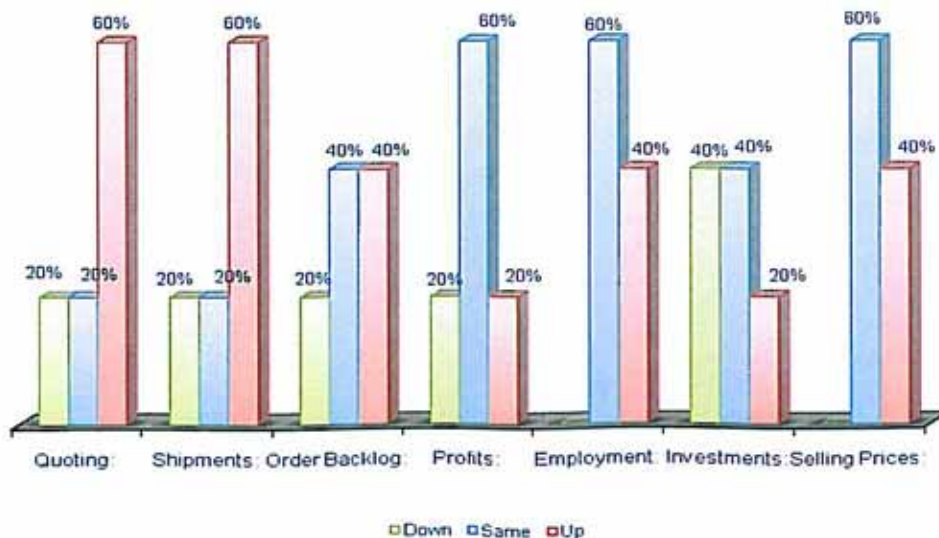
CURRENT BUSINESS CONDITIONS



CURRENT BUSINESS CONDITIONS (Compared with last semester)



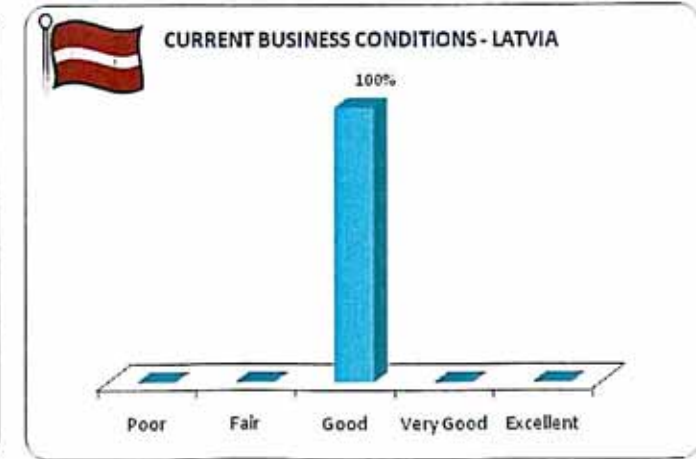
PROJECTED BUSINESS CONDITIONS OVER 6 MONTHS



# BUSINESS CONDITIONS REPORT

## ALL COUNTRIES – MOULDMAKERS

### MARCH 2008



## ALL COUNTRIES – MOULDMAKERS MARCH 2008

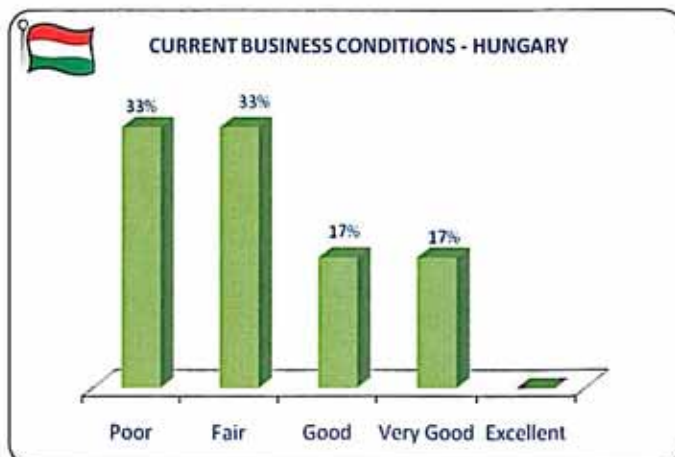


## BUSINESS CONDITIONS REPORT

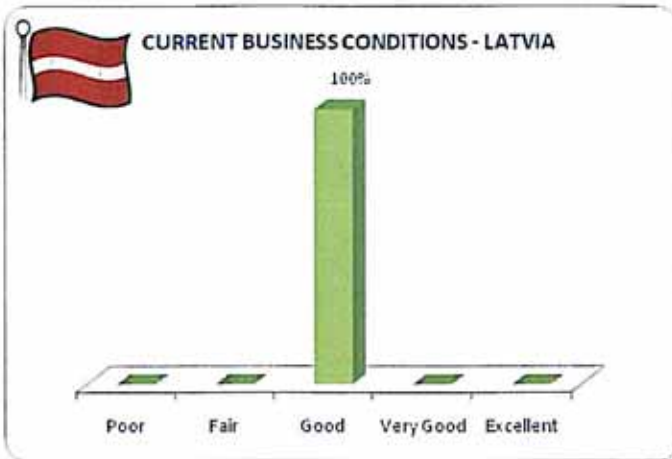


### ALL COUNTRIES – DIEMAKERS

MARCH 2008



# BUSINESS CONDITIONS REPORT



## ALL COUNTRIES – DIEMAKERS MARCH 2008

